



**Maria Roboter**

Dienstleistungen der Papierfabrik

# COMPANY PROFILE



## About Us:

**Maria Roboter GmbH** is a legally registered company in Germany under the commercial register number **HRB 20821**. We specialize in delivering innovative services to the industrial sector, with a proven track record in import and export operations.

Our core expertise includes turnkey factory projects, the supply of high-quality spare parts (both new and used), and exclusive opportunities to acquire production lines from companies that have ceased operations and are seeking swift sales. These opportunities arise spontaneously and span across various industries. We have extensive experience in diverse sectors, such as paper and chemicals, supported by strong partnerships with European suppliers, universities, and research and development centers. Committed to excellence and innovation, we remain at the forefront of technological advancements and collaborate closely with research institutions to provide cutting-edge solutions to our valued clients. In addition, we actively promote sustainability through investment initiatives and the financing of projects that drive innovation and environmental protection. By bridging investors with existing opportunities and executing our own projects, we bring ideas to life and contribute to a more sustainable future.

**At Maria Roboter GmbH**, we are your trusted partner for success and innovation in industry and trade.

We are proud of our partnership with the Munich University of Applied Sciences and our business collaboration with Repulping Technology GmbH for resource recovery. This involves extracting fibers from composite waste using Clean Tech solutions.

## Company Tasks

### ١. Turnkey Project Management

Comprehensive management of projects from inception to completion.

### ٢. Supply of Advanced Machinery and Spare Parts

Delivering cutting-edge machinery and high-quality spare parts to meet industrial needs.

### ٣. Technical Support

Expert assistance to ensure operational efficiency and equipment reliability.

### ٤. Innovative Paper Manufacturing Solutions

Enhancing productivity and sustainability with forward-thinking approaches.

### ٥. Customized Studies and Concepts

Specialized consulting for tailored solutions in:

١. Recycling processes.
٢. Workflow optimization.
٣. Sustainable practices adoption.

### ٦. Investment in Innovation

Supporting technologies and projects in:

١. Renewable energy.
٢. Resource conservation.
٣. Advanced recycling methods.

### ٧. Funding Programs

Engaging in national and international initiatives for sustainable advancements in the paper industry.

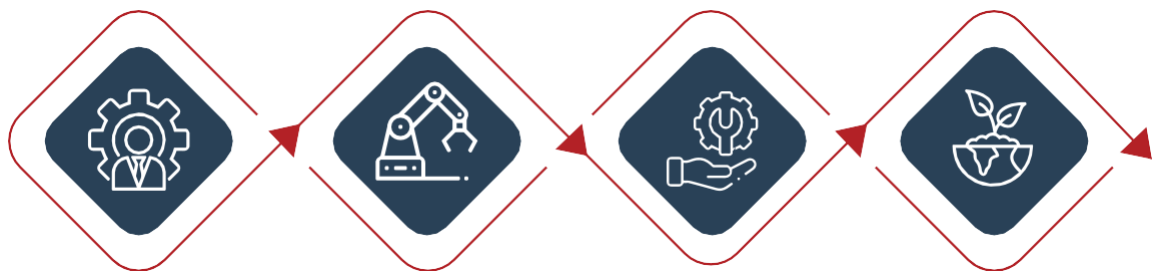
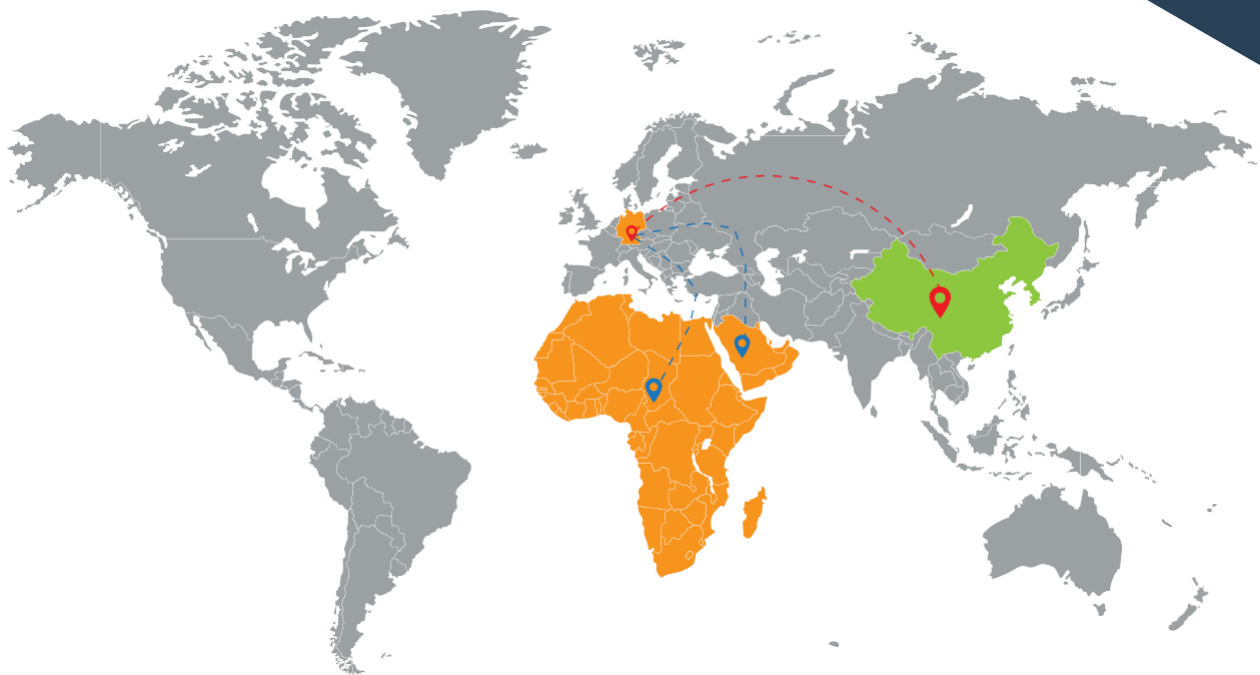
### ٨. Factory and Production Line Dismantling

Professional dismantling services, including:

١. Machine specification review and negotiation.
٢. Adherence to European regulations:
  ١. Directive 2008/98/EC: Waste Framework Directive.
  ٢. Directive 2010/75/EU: Industrial Emissions Directive.
  ٣. Directive 89/391/EEC: Health and Safety at Work Directive.
٣. Full management of dismantling, documentation, and shipping.

### ٩. Legal and Language Support

١. Contract reviews in the client's language.
٢. Language support in Arabic, German, English, and French.

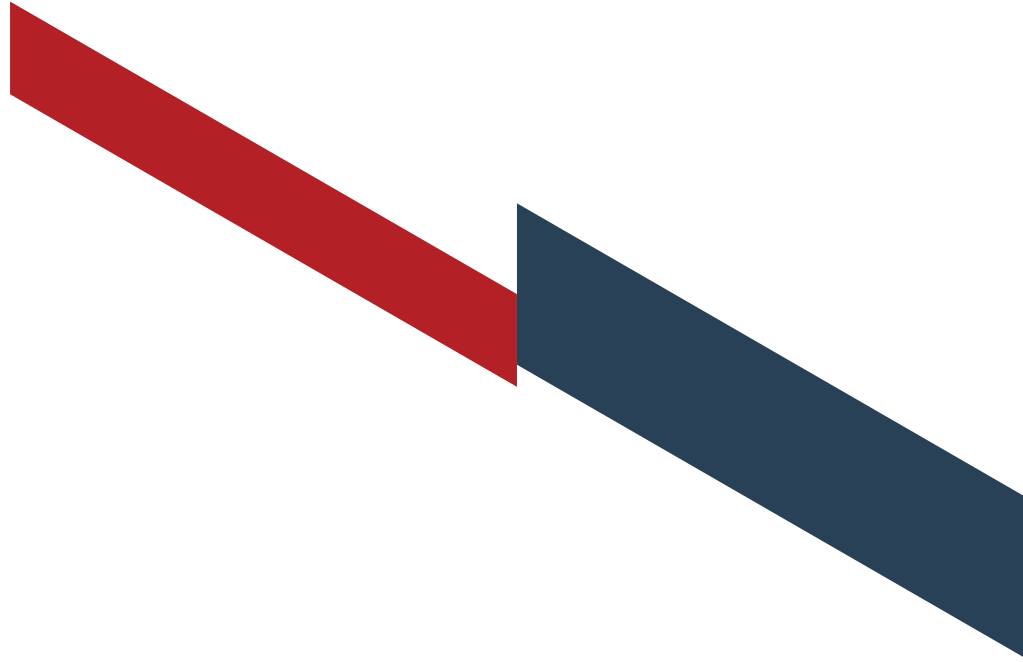


Turnkey project management

supply of cutting-edge machinery and spare parts

technical support

innovative solutions



## **Our Vision**

We strive to be the premier choice for clients by addressing their diverse needs with unparalleled quality, leveraging cutting-edge technologies, and delivering innovative solutions that align seamlessly with their aspirations.

Our vision is to establish ourselves as a trusted partner in fostering sustainable, long-term success for our clients. Through our extensive expertise, unwavering commitment to excellence, and focus on continuous innovation, we aim to deliver solutions that not only exceed expectations but also empower our clients to achieve their goals efficiently and effectively.

## Why Choose Us?

### 1. Extensive Experience in Tailored Solutions

We have a proven history of delivering customized solutions for clients and suppliers, ensuring their unique needs are effectively addressed.

### 2. Strategic Storage Facility in Hamburg

Our well-positioned storage facility in Hamburg enables efficient logistics, streamlined operations, and faster delivery.

### 3. On-Time Delivery and Contract Commitment

We pride ourselves on punctual deliveries and strict adherence to contractual agreements, ensuring reliability and fostering trust.

### 4. Exceptional After-Sales Support

Our dedicated team provides prompt responses to customer inquiries, guaranteeing outstanding after-sales service and long-term client satisfaction.

### 5. Expertise in Financing and Investment

Leveraging our expertise in project financing and strategic investments, we help clients innovate and minimize financial risks.

### 6. Comprehensive Feasibility Studies

We develop detailed feasibility studies for projects, enabling clients to make informed decisions and achieve sustainable success.



#### Delivery at a specific time and fulfillment of all delivery options

due to previous failures. Our experience has been built to achieve the highest level of accountability in the delivery process



#### After-sales support:

Our dedicated team is ready to take on all of our customers inquiries and concerns. We take the time to carefully record all customer concerns and provide appropriate support as quickly as possible. Our customers can rely on us to provide excellent after-sales service

## Company culture:



Our corporate culture focuses on promoting a positive work environment and a strong community. We believe in teamwork, openness and mutual respect. Our employees are encouraged to contribute their ideas and perspectives to develop innovative solutions and advance our company.



In our workplace, diversity and inclusivity are celebrated.



We attach great importance to continuous learning and personal development. Through training courses, workshops and development opportunities, we support our employees in exploiting their full potential and continuously expanding their skills. We create an environment where growth and development are encouraged and every employee has the opportunity to achieve their professional goals.



We foster a culture of innovation in the paper industry, providing an open environment that welcomes innovators in areas such as manufacturing equipment, energy reduction, and environmental preservation.



In our company, we maintain a professional environment where religious and political discussions are not part of our work culture. We strive to create an inclusive and respectful atmosphere that sympathizes with all individuals, regardless of their religious or political beliefs.



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